

## ***Prices***

Delta Lights is a small business, and we are keen to keep costs as low as possible. Sometimes the sale of CDs and DVDs will completely cover our costs. Where the anticipated sales volume is low, we charge an affordable daily rate.

## ***Equipment costs***

Depending on the size of your event, it may be necessary to hire PA and projection equipment. We get the best possible prices from hire companies, and pass these prices on to you. Alternatively we may be able to use equipment you already own.

## ***CD and DVD Recording prices***

- Audio CD - £4 per session (*up to 80 minutes*)
- Video DVD - £7 per session (*up to 100 minutes*)

Prices include VAT, and UK postage.

Where your conference has a number of sessions, we commonly offer a "package" price, e.g. 8 DVDs for £50.

### ***Delta Lights Multimedia Communications -***

***Helping you communicate the message  
through the appropriate use  
of communications technology.***

23 Cherington Close, Northern Moor, Manchester M23 0FE  
**Phone:** (0161) 613 0373    **Email:** tim@deltalights.co.uk



## **Conference Recording Service**

- PA
- Song projection
- DVD / CD replay
- Audio / Video relay
- Audio / Video recording
- Web casting

***Let us handle  
the technical details  
of your conference planning.***

Tim Ingham

(0161) 613 0373

## ***Conference PA requirements***

Christian teaching events typically have quite demanding PA requirements – even a modest conference may require several wireless microphones for speakers, and several channels for musicians. We can help you assess your requirements – you may have your own equipment, and the conference venue may have PA installed. Delta Lights equipment can fill in any gaps.

Where music plays a major part in the event, an experienced sound engineer is needed to balance the sound levels, and provide foldback to help musicians lead effectively. Even where music is not an important component, a technical person is useful to manage the equipment and deal with any problems.

We charge by the day for PA operation, but in some cases our fees may be reduced, or covered entirely, by sales of CD and DVD recordings.

## ***Song projection, and Power Point***

We will liaise with speakers and musicians, and ensure that songs, Bible passages, and Power Point presentations are correctly shown.

## ***Conference Audio / Video recording***

Delta Lights has a long history of recording live events, in outstanding quality, with the minimum of fuss. Direct-to-disc recording means great quality recordings suitable for audio CD and Web publishing. CD copies are available the same day.

We typically use three cameras for Video recordings, showing different angles to maintain viewing interest. DVD copies are available the same day.

*(Note - Delta Lights is an “all digital” setup – we do not offer audio cassettes, or VHS tapes. However, our products generally include specific permission for customers to make their own copies on tape.)*

**Web casting / Web publishing** allows a “virtual audience” to be a part of your event, or to catch up with proceedings afterwards. Archived content can be downloaded free, or chargeable. We can host your content on our servers, or arrange for it to be uploaded to your Web space.